2022 Signatory General Meeting

13 & 14 October 2022
Speakers

Martin Skancke
Board Chair

David Atkin
Chief Executive Officer

Esther Teeken
Chief Operating Officer

Cathrine Armour
Chief Reporting Officer

Shelagh Whitley
Chief Sustainability Officer
## Signatory General Meeting

### Agenda

<table>
<thead>
<tr>
<th>Date and time</th>
<th>Item and presenter</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Date and time</strong>&lt;br&gt;All times are in British Summer Time (BST)</td>
<td><strong>Item and presenter</strong></td>
</tr>
<tr>
<td>13 Oct 15:00 – 15:15&lt;br&gt;14 Oct 06:30 – 06:45</td>
<td><strong>PRI Board report</strong>&lt;br&gt;Martin Skancke, Chair, PRI Board</td>
</tr>
<tr>
<td>13 Oct 15:15 – 15:40&lt;br&gt;14 Oct 06:45 – 07:10</td>
<td><strong>Management and financial report</strong>&lt;br&gt;David Atkin, CEO, Shelagh Whitley, Chief Sustainability Officer, Cathrine Armour, Chief Reporting Officer, Esther Teeken, Chief Operating Officer</td>
</tr>
<tr>
<td>13 Oct 15:40 – 16:00&lt;br&gt;14 Oct 07:10 - 07:30</td>
<td><strong>Signatory consultation</strong>&lt;br&gt;Martin Skancke, Chair, PRI Board and David Atkin, CEO</td>
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<tr>
<td>13 Oct 16:00 – 16:10&lt;br&gt;14 Oct 07:30 - 07:40</td>
<td><strong>Signatory voting and PRI Board director elections</strong>&lt;br&gt;Martin Skancke, Chair, PRI Board</td>
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<tr>
<td>13 Oct 16:10 – 16:30&lt;br&gt;14 Oct 07:40 – 08:00</td>
<td><strong>Q&amp;A</strong>&lt;br&gt;Martin Skancke, Chair, PRI Board and David Atkin, CEO</td>
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</table>
SGM housekeeping

- Signatories are encouraged to ask questions during the SGM to Martin Skancke, Chair, and David Atkin, CEO.

- Signatories will be able to post questions via the Q&A box throughout the SGM. 20 minutes is allocated for Q&A time at the end of the SGM. When posting a question, write your name and organisation followed by the question.

- We will commence the Q&A with any questions received in advance, followed by live questions received during this SGM.

- If we are unable to answer a question due to time constraints, we will provide an answer to the signatory after the SGM by posting answers on the PRI website>Governance>SGM.

- The recording of this SGM will be posted on our website within 10 working days. Signatories who were not able to join today can watch the recording later at their convenience.

- Questions or comments that are not related to the SGM or are inappropriate will not be addressed.
Welcome address
and PRI Board report

Martin Skancke, Chair, PRI Board
External environment

Acute and chronic challenges are raising the bar for responsible investors

The sustainable transition is encountering challenges, including:

- The ongoing COVID-19 pandemic
- The global security order
- Chronic and worsening planetary health.
What makes us different
How we create value

✓ The scale and diversity of our signatory base is unique

✓ We work across ESG issues, asset classes and geographies

✓ We enable learning and collaboration, and provide recognition

✓ We are supported by the United Nations.
PRI Board report

- CEO transition, recruitment, and appointment
- Reporting and Assessment Framework reform
- Operational oversight and organisational effectiveness
- ‘PRI in a Changing World’ signatory consultation
Management and financial report

David Atkin, CEO
Who and what we influence

How we create value

Delivery of PRI Mission

Ability to measure and attribute influence

PRI

Those we work directly with

Those we indirectly influence

Societies and the natural environment
Our People

This year we have welcomed two new members of the Executive Team: Esther Teeken as Chief Operating Officer; and Cathrine Armour to the newly-created position of Chief Reporting Officer.

Esther Teeken
Chief Operating Officer

Cathrine Armour
Chief Reporting Officer
PRI signatories

Growth in size and diversity of signatory base continues

5,000+ organisations are now signatories of the PRI.

A further 88 asset owners became signatories in 2021/22.

*Total AUM includes reported AUM and AUM of new signatories provided in sign-up sheet that signed up by March 31, 2022.
Providing learning and development opportunities

Responsible investors

We hosted five thematic Digital Forums, drawing 1,000 – 3,000 viewers each, and maintained an active calendar of webinars, attracting 15,000+ unique viewers.
The world’s leading responsible investment conference

30 November – 2 December 2022, Barcelona

Register today for in-person or online attendance:

pip2022.unpri.org
Hear from 170+ ESG, responsible investment and policymaking experts, including:

- **António Guterres**, Secretary-General, United Nations
- **Frans Timmermans**, Executive Vice-President, European Commission
- **Samantha Ricciardi**, Global CEO, Santander Asset Management
- **Fatih Birol**, Executive Director, International Energy Agency
- **Renosi Mokate**, Chairperson, Board of Trustees, Government Employees Pension Fund
- **James Mandel**, Chief Sustainability Officer, Blackstone
- **Emmanuel Faber**, Chair, International Sustainability Standards Board
- **Takeshi Kimura**, Special Adviser to the Board, Nippon Life Insurance Company
- **Nacho Hernández Valiñani**, Chairperson, Pensions Caixa 30 (PC30)
- **Denísio Liberato**, Chief Investment Officer, Previ

30 November – 2 December 2022, Barcelona
Find out more: [www.pip2022.unpri.org](http://www.pip2022.unpri.org)
Providing learning and development opportunities

Responsible investors

We relaunched the PRI Academy with:

- A new suite of modern, user-friendly courses;
- More opportunities to hear directly from the PRI’s content experts;
- New digital badges and credentials that allow learners to showcase their achievement.
Our activities to engage and support signatories

Some highlights from the past year

Shelagh Whitley, Chief Sustainability Officer
Asset owner action

Responsible investors

We analysed asset owner signatories’ responsible investment practices:

- Over 90% have a public responsible investment policy
- Analysing managers’ responsible investment credentials is common
- More than 85% of Boards have some oversight of climate-related challenges
- Three-quarters have started to take steps to implement TCFD recommendations.

We also identified a range of areas where asset owners can go further.
Investment mandates: the missing piece of the puzzle

Responsible investors

- We issued guidance on embedding **ESG factors in investment mandates**.

- We now provide **due diligence questionnaires** across eight asset classes.

- We have also published a range of **case studies** from asset owner signatories.
Driving consideration of ESG factors in credit risk analysis

Responsible investors

- We broadened our **ESG in credit risk and ratings** outreach to include **investment consultants** and recommended how they can adjust their due diligence to better meet client’s fixed income needs.

- We surveyed investors and credit rating agencies to assess the **use of TCFD disclosures** in credit risk analysis, identifying these are now considered to be crucial.
Taking stewardship to the next level

Responsible investors

Climate Action 100+
Global Investors Driving Business Transition

Advance
An investor initiative for human rights and social issues

The PRI Collaboration Platform
Helping to build a more supportive policy environment
Sustainable markets

- We responded to **more than 65 policy consultations** across the world and published nearly 20 policy briefings
- Our Global Policy Reference Group grew to **more than 150 members**
- We published **regional follow-ups to the Legal Framework for Impact report**, starting with the EU and Australia
Working towards improved corporate disclosure

Sustainable markets

- We made recommendations on the International Sustainability Standards Board’s (ISSB) draft sustainability disclosure standards and continue to engage.

- We also fed into regional corporate sustainability reporting initiatives in the EU, US and China.

- We convened a series of CIO/CFO roundtable discussions in collaboration with the World Business Council for Sustainable Development (WBCSD).
Committing to climate action
A prosperous world for all
Tackling human rights
A prosperous world for all

- We kicked off our asset level work on human rights with a focus on sovereign debt and a process for sovereign investors to use to meet human rights responsibilities.

- We launched our programme on Diversity, Equity and Inclusion, with a focus on the role of investors in driving DEI, including within their own organisations.
PRI Reporting & Assessment

Cathrine Armour, Chief Reporting Officer
PRI Reporting & Assessment evolution

Our activities to engage and support signatories

- **2006**: Self assessment reporting
- **2012**: Reporting on ESG incorporation
- **2021 pilot**: Reporting on the depth of ESG incorporation and for the first time reporting on sustainability outcomes
- **2023 + 2024**: Improvements based on signatory feedback from the 2021 pilot, focusing on reducing the reporting effort
- **2025 & beyond**: Further development to reflect trends in ESG reporting and Responsible Investment practices: Mission-led, Signatory-centric
Listening to signatory feedback
Improving clarity, consistency, and applicability throughout the Reporting Framework

The reporting effort was also addressed by improvements in:

- clarity in the wording of indicators and explanatory notes
- consistency across the framework
- elimination of repetition or duplication, and
- improvement in the applicability of indicators

These improvements have been systematically implemented throughout the Reporting Framework.

We have been addressing signatory feedback, whilst also staying true to PRI’s mission.

About a third of the changes in the Framework were as a direct result of signatory feedback received during the 2021 pilot reporting year.
# 2023 Reporting Framework

Addressing the reporting effort for all signatories

<table>
<thead>
<tr>
<th></th>
<th>Reporting tool efficiencies</th>
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<tbody>
<tr>
<td>1</td>
<td>Enhanced functionalities and improved indicator structures remove the need for repetition in response options</td>
</tr>
<tr>
<td></td>
<td>Improved navigation and better user experience with fewer clicks required to report</td>
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<table>
<thead>
<tr>
<th>2.</th>
<th>Organisational overview (OO) module restructure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Redundant indicators removed, resulting in a shorter module and greater logic efficiencies</td>
</tr>
<tr>
<td></td>
<td>Limiting the indicators that require granular breakdowns (e.g., asset class breakdowns) with clear justification for cases where this is required</td>
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<tr>
<td></td>
<td>Regrouping and/or reordering indicators to provide clearer reporting requirements</td>
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<thead>
<tr>
<th>3.</th>
<th>Investment &amp; Stewardship policy (ISP) module restructure</th>
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<tbody>
<tr>
<td></td>
<td>Improved consistency throughout the module and other areas of the Framework including removal of duplication across modules</td>
</tr>
<tr>
<td></td>
<td>Alignment with other widely recognised frameworks (e.g., TCFD)</td>
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<tr>
<td></td>
<td>Refinements to future-proof the module, increasing the ability to integrate new content in the future without overly extending its length</td>
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<tr>
<th>4.</th>
<th>Reduction in the number of indicators</th>
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<tbody>
<tr>
<td></td>
<td>The number of indicators in the framework has reduced so far by ~27% compared to 2021 to approximately a maximum of 265 indicators in total, maintaining the split between core (70%) and plus (30%) indicators</td>
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</tbody>
</table>
## 2023 Reporting Framework overview

### SENIOR LEADERSHIP STATEMENT (SLS)
- Mandatory for all signatories

### ORGANISATIONAL OVERVIEW (OO)
- Mandatory for all signatories

### INVESTMENT & STEWARDSHIP POLICY (ISP)
- Mandatory for all signatories
- Strategy: Stewardship (incl. voting)
- Strategy: Climate
- Strategy: Sustainability outcomes
- Strategy: Human rights
- Manager selection, appointment and monitoring (SAM)
- Mandatory for investment manager signatories who meet the AUM threshold of 10% or US$10bn or more for their internally managed assets
- Mandatory for signatories who meet the AUM threshold of 10% or US$10bn or more for their externally managed assets
- Completely voluntary (plus)

### ASSET CLASS SPECIFIC MODULES
- Asset owners no longer report on direct asset class modules
- Listed equity (LE)
  - Direct
- Fixed income (FI)
  - Direct
- Real estate (RE)
  - Direct
- Hedge funds (HF)
  - Direct
- Infrastructure (INF)
  - Direct
- Private equity (PE)
  - Direct

### SUSTAINABILITY OUTCOMES (SO)
- Completely voluntary (plus)

### CONFIDENCE-BUILDING MEASURES (CBMS)
- Mandatory for all signatories

Note some section titles are subject to change. An updated version will be released with the publication of the 2023 Reporting Framework.
2023 Reporting timeline

Addressing the key considerations raised by signatories

- **October 2022**: 2023 Reporting Framework Launch
- **January**: 2023 Reporting cycle opens
- **mid-May**: 2023 Reporting cycle closes
- **November**: Launch of 2023 Outputs

**Ongoing Reporting & Assessment Communications**

- **including structure, modules, indicators & planned outputs.**
- **including support services.**
- **review & assessment commences.**
- **both Transparency & Assessment reports.**
Financial statement

Esther Teeken, Chief Operating Officer
Financial statement

Between 1 April 2021 and 31 March 2022:

- Total income grew to £26.8 million (up from £21.5 million in 2020/21)
- Total expenditure (excluding PRI in Person) grew to £24.7 million (up from £18.5 million in 2020/21)

<table>
<thead>
<tr>
<th>Category</th>
<th>Actual 2020/21 £000s</th>
<th>Actual 2021/22 £000s</th>
<th>Budget 2022/23 £000s</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and Operations</td>
<td>3,823</td>
<td>5,415</td>
<td>6,827</td>
</tr>
<tr>
<td>Global Outreach and Networks</td>
<td>3,143</td>
<td>3,862</td>
<td>4,882</td>
</tr>
<tr>
<td>Communications &amp; Events</td>
<td>1,793</td>
<td>2,065</td>
<td>2,548</td>
</tr>
<tr>
<td>Content teams</td>
<td>3,099</td>
<td>4,990</td>
<td>6,984</td>
</tr>
<tr>
<td>Reporting and Assessment</td>
<td>1,624</td>
<td>2,304</td>
<td>3,127</td>
</tr>
<tr>
<td>Premises costs</td>
<td>1,033</td>
<td>1,035</td>
<td>1,115</td>
</tr>
<tr>
<td>Grants, other</td>
<td>2,697</td>
<td>2,896</td>
<td>2,102</td>
</tr>
<tr>
<td>UN Asset Owner Alliance</td>
<td>191</td>
<td>839</td>
<td>1,185</td>
</tr>
<tr>
<td>PRI Academy</td>
<td>446</td>
<td>635</td>
<td>808</td>
</tr>
<tr>
<td>Partnerships</td>
<td>142</td>
<td>186</td>
<td>184</td>
</tr>
<tr>
<td>Consulting and research</td>
<td>533</td>
<td>439</td>
<td>475</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>18,525</strong></td>
<td><strong>24,666</strong></td>
<td><strong>30,177</strong></td>
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</table>
PRI signatory fees

Signatory fees make it possible for us to continue our important work together.

The PRI Board has approved a moderate increase in fees for 2023.
Signatory consultation

Martin Skancke, Chair, PRI Board, and David Atkin, CEO
‘PRI in a Changing World’ – genesis of the consultation

Following the development of the PRI’s latest strategic plan (2021-24) in 2021, the PRI Board committed to undertake a review of the PRI’s current mission statement in consultation with signatories.

The Board noted:

‘…the external environment has changed significantly since the mission statement was originally developed: the Paris Agreement and the SDGs have been adopted, terminology is different, and investor expectations and practices are evolving. The Board believes now is a good time to review the mission statement with signatories as an opportunity to engage with signatories, have a more structured discussion on these issues, and strengthen a shared vision.’
<table>
<thead>
<tr>
<th></th>
<th>Six key themes</th>
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<tbody>
<tr>
<td>1</td>
<td>Expectations of responsible investors today</td>
</tr>
<tr>
<td>2</td>
<td>Expectations of the PRI to ensure accountability of all signatories</td>
</tr>
<tr>
<td>3</td>
<td>The PRI’s response to signatory needs</td>
</tr>
<tr>
<td>4</td>
<td>The PRI’s role on advocating for responsible investment policy</td>
</tr>
<tr>
<td>5</td>
<td>The PRI’s governance approach and processes</td>
</tr>
<tr>
<td>6</td>
<td>The PRI’s Vision, Purpose and Mission statements</td>
</tr>
</tbody>
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Signatory consultation process

Part 1: Signatory Conversations

- Key market workshops
- Signatory General Meeting

September – December 2022

Part 2: Online Formal Consultation Survey

- All signatory webinar
- Online Formal Consultation Survey

Mid-November 2022 – Mid-January 2023
Signatory voting and PRI Board director elections

Martin Skancke, Chair, PRI Board
The PRI Board

The board is composed of one independent Chair, ten Directors and two permanent UN Advisors

<table>
<thead>
<tr>
<th>CHAIR</th>
<th>DIRECTORS ELECTED BY ASSET OWNERS</th>
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<tbody>
<tr>
<td>Martin Skancke</td>
<td>Scott Connelly (Telstra Super Australia) Elected until 2024</td>
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<tr>
<td></td>
<td>Eva Halvarsson (APG Sweden) Elected until 2022</td>
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<td></td>
<td>Sharon Hendricks (CalSTRS USA) Elected until 2024</td>
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<tr>
<td></td>
<td>Takaaki Kimura (Nippon Life Insurance Company Japan) Elected until 2023</td>
</tr>
<tr>
<td></td>
<td>Wilhelm Mohl (NBIM Norway) Elected until 2024</td>
</tr>
<tr>
<td></td>
<td>Renosi Mokale (GEPF South Africa) Elected until 2023</td>
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<td></td>
<td>Lastilla Tankwe (CFDT France) Elected until 2024</td>
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</tbody>
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<tr>
<th>DIRECTORS ELECTED BY NON-ASSET OWNERS</th>
<th>PERMANENT UN ADVISORS</th>
</tr>
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<tbody>
<tr>
<td>Wendy Cromwell (Wellington USA) Elected until 2024</td>
<td>UNGC</td>
</tr>
<tr>
<td>Tycho Snoyers (LG (Switzerland) Elected until 2025</td>
<td>UNEP FI</td>
</tr>
<tr>
<td>Michael Jantzi (Sustainalytics Canada) Elected until 2022</td>
<td>Sanda Ojiambo (UN Global Compact)</td>
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<td></td>
<td>Eric Usher (UNEP FI)</td>
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</tbody>
</table>
Signatory voting and PRI Board Director elections

- Asset owner signatories vote for asset owner candidates and service provider signatories vote for service provider candidates
- Voting period: 20 October to 2 December 2022
- Candidate videos and statements will be posted on the PRI website
- For more information on the elections see: https://www.unpri.org/about-us/governance/2022-pri-board-annual-elections

<table>
<thead>
<tr>
<th>Voting item</th>
<th>Asset owners</th>
<th>Investment managers</th>
<th>Service providers</th>
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<tbody>
<tr>
<td>Vote for one asset owner representatives in the PRI Board election</td>
<td>✔</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vote for one service provider representative in the PRI Board election</td>
<td></td>
<td></td>
<td>✔</td>
</tr>
<tr>
<td>Vote to receive the PRI Annual Report and Accounts</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td>Vote to approve the Signatory General Meeting minutes</td>
<td>✔</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>
Asset owner election: vote for one representative
One asset owner candidate nominated for one open position

Denísio Liberato
Chief Investment Officer,
PREVI (Brazil)

As defined in the Election Rules, asset owner signatories have to approve the candidate’s appointment as a Director by a simple majority vote.
Service provider election: vote for one representative

Three service provider candidates are competing for one open position

Mariem Mhadhbi
Co-Founder & CEO, ValueCoMetrics, (France)

Bonnie Saynay
Global Head of ESG Investor Research & Data Strategy, ISS (United States)

Rebeca Minguela
CEO, Clarity AI (Spain)
Online signatory voting

Make your vote count

- Online signatory voting will open on 20 October and signatories will receive a voting ballot via email.
- As a membership organisation, to continue to thrive we need to engage signatories with relevant work and activities. Likewise, it’s important for signatories to remain engaged and active in our governance.

Make your vote count!
Q&A

Martin Skancke, Chair, PRI Board and David Atkin, CEO, PRI
Thank you